

**THE CORPORATION OF
THE TOWNSHIP OF SIOUX NARROWS - NESTOR FALLS**

A regular open meeting of Council was held Tuesday, February 4th, 2025, at the Sioux Narrows Municipal Office. A quorum of Council was present, and this was a duly authorized meeting of the Corporation of the Township of Sioux Narrows - Nestor Falls.

Resolution No. 17-25

Moved by Holly Chant

Seconded by Steve Salvador

That the Mayor now calls this meeting to order to deal with matters pertaining to general.

Carried

Resolution No. 18-25

Moved by Matt Rydberg

Seconded by Holly Chant

That the Council of the Township of Sioux Narrows - Nestor Falls hereby approve and adopt the agenda for the February 4th, 2025, Council meeting.

Carried

Disclosure of Interest – None.

Adoption of Minutes

Resolution No. 19-25

Moved by Steve Salvador

Seconded by Matt Rydberg

That the minutes of the January 7th, 2025, Closed Session and Regular meeting be adopted as read and published.

Carried

Correspondence – None.

Disbursements

Resolution No. 20-25

Moved by Matt Rydberg

Seconded by Holly Chant

That the January 2025 Disbursements, having been checked and found that all accounts are in order, passes same for payment in the amount of \$354,780.24.

Carried

By-Laws

Resolution No. 21-25

Moved by Holly Chant

Seconded by Steve Salvador

That the by-law to amend by-law no. 279, being the Zoning By-Law, having been deemed read a first time at the January 7th, 2025, regular council meeting, and now read a second and final time, passes the by-law as read.

Carried

By-Laws (cont.)

Resolution No. 22-25

Moved by Matt Rydberg

Seconded by Steve Salvador

That the by-law to amend the Township of Sioux Narrows – Nestor Falls' Official Plan, having been deemed read a first time at the January 7th, 2025, regular council meeting, and now read a second and final time, passes the by-law as read.

Carried

Staff Reports

H. Gropp – Community Development Officer – report attached. Not in attendance. Report read by W. Kabel. Does council agree to advertising the summer pop up shop RFP as referenced in the report? Council agreed to posting the RFP.

D. Lysak – Cultural Coordinator – report attached. Made a presentation to council and handed out printed copies of a power point (also attached).

Reports from Committees

G. Black – reported that she attended an All Nations Health Partners (ANHP) working group virtual meeting on January 22nd, 2025. On January 28th, 2025, ANHP and the Lake of the Woods District Hospital issued a joint media release regarding the site of the future new hospital and Long Term Care home. On February 5th, 2025, she will be attending a planning meeting with neighbouring First Nations community representatives for a Truth and Reconciliation ceremony and event to be held in September 2025. So far, there are council and staff representatives from Sioux Narrows – Nestor Falls, council and community representatives from Naotkamegwaning and a council representative from Animakee Wa Zhing #37. Onigaming and Northwest Angle #33 have also been invited. We are in the very early planning stage and as more information becomes available, she will report back. She also will be attending a Patient, Family and Elder Advisory Committee virtual meeting on February 12th, 2025, a Cross Border Fishing meeting on February 13th, 2025, and a Police Services Board meeting on February 19th, 2025.

Old Business – None.

New Business

L. Mayer - Vendor Blender Request – Waive Community Hall Fee – council indicated that while they are understanding of the intent of these events, and are also supportive of It's a Dog's Life and the Cat Shelter (they make a council donation to both of these organizations annually because of the work they do locally in Sioux Narrows and Nestor Falls), as the vendor blenders are not non-profit events, as the individuals participating as vendors are for-profit individuals and businesses, they have decided not to waive the community hall rental fee or deviate from their established rental procedure.

Delegations

D. Anderson – asked what the next steps regarding the Pioneer Park development project.

J. Port – answered that the statutory notice of passing will be circulated. Further clarified that notices of appeal are applicable to public authorities and agencies and that third party appeals of the general public, are no longer permitted under the Planning Act. Public authorities, for example, are agencies, such as conversation authorities, Hydro, natural gas companies, etc. The next step for council is for the land to be declared surplus by council.

Delegations (cont.)

D. Anderson – asked if there would be strings attached for the developer, such as consequences if the developer doesn't do what he proposed.

J. Port – clarified that what council is currently looking at applies to a phased in approach, with this first phase being six units and 1.3 acres only. The balance of land, he is recommending, be retained by municipality until the first phase is complete.

D. Anderson – asked about adherence to the environment assessment.

J. Port – a lot of centres around what happens with the eagles' nest.

D. Anderson – when would there be shovels in the ground.

J. Port – depends on the timing of the land surplus, land transfer and the eagles.

D. Anderson – asked about a second RFP that was received.

J. Port – as has been reported before, this involves the municipal property near to Father Moss Road. It is a backshore lot. A proposal was received from the same developer. It was circulated to council, but council has not proceeded in any formal review process of that yet. The municipality is also looking to acquire additional crown land in the same area, backshore, near Father Moss Road.

E. Anderson – asked why individuals couldn't submit.

J. Port – indicated that he can't speak to why individuals didn't respond to the public RFP.

D. Anderson – asked where it was advertised.

J. Port – it is publicly advertised, it is on our website, on Facebook, in flyers and on bulletin boards.

K. Andrews – asked to bring up the meeting back in December where we had a staff report that was delivered on speaker phone and it was hard to hear. She did not feel that it was appropriate. She further gave statistics of our number of residents; how many are of an aging demographic and the percentage of seniors in Ontario who have a hearing deficit. She indicated that she herself is hearing impaired. She did state that we did a good job here today but wants to know what council is doing about mitigating the matter in the future. Further discussion ensued regarding hearing impairments and solutions for delivering better sound in the council chambers.

G. Black – indicated that this will be a subject at our 2025 budget deliberations and that council intends to improve matters.

K. Andrews – wants to point out that she takes exception to the fact that she feels that E. Anderson's behaviour seems to take a beating. That yelling and shouting can be a sign someone who is hard of hearing. She also indicated that she attends the meetings because she cares.

G. Black – thanked K. Andrews for her feedback and indicated that she very much appreciates it and appreciates residents attending council meetings.

E. Anderson – asked why the statutory notice for the by-laws can't be sent out in the tax notices. As the statutory notices and when and how they can be distributed are legislated, we can't wait to send it out in a future tax billing. Further general discussion ensued regarding public notices, flyers and how the municipality distributes them, as well as meeting recordings and minutes. The municipality does not record meetings, and we do not permit third party recordings.

Adjournment

Resolution No. 23-25

Moved by Steve Salvador

Seconded by Matt Rydberg

That the business of the meeting having been dealt with, a motion for adjournment is so made.

Carried

Members Present

G. Black

H. Chant

M. Rydberg

S. Salvador

D. Brothwell (virtual)

Mayor

Clerk

Township of Sioux Narrows - Nestor Falls

P.O. BOX 417
SIOUX NARROWS, ONTARIO
POX 1N0

Phone (807) 226 - 5241
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www.livethelakelife.ca

Report to Council

Council Meeting Date:	February 4, 2025
Prepared By:	Heather Gropp- Community Development Officer

Sioux Narrows and Caliper Lake Provincial Parks- Partner Operating Agreement

The partner park operating agreement between the Township and Ontario Parks for the operation of Sioux Narrows and Caliper Lake Provincial Parks expired on December 31, 2024. At this time, there is no operating agreement in place . We continue to hold discussions with Ontario Parks regarding the operations of these Parks.

Municipal Pop-up Shop opportunities RFP

Over the past few months the Township has received multiple inquiries regarding pop-up style businesses, such as food trucks, on municipal locations in the community. It is really encouraging to see businesses who want to establish and expand in our community.

For the summer of 2024, the Township issued an RFP for a pop-up shop type of businesses based out of our moving gallery studio. When proposals were received we were successfully able to establish a seasonal canoe/kayak rental business out of Sioux Narrows Provincial Park. Pop-up businesses have the potential to fill voids in our community and create a new and inviting atmosphere. They also provide a great opportunity to foster seasonal entrepreneurship in our community. In 2025, we are hoping to expand the RFP process to include pop-up style businesses on select municipal sites including:

- Sioux Narrows Government Dock Area
- Nestor Falls Government Dock Area
- Nestor Falls Information Centre Area
- Bass Lake Park.



Live the Lake Life

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I have attached a copy of the proposed RFP to this report. We are requesting submissions, which outline the nature of the business, and its operating needs, including electricity, operating hours and space rental fee expectations. We hope to have the first round of submissions by February 28th 2025. The results of the submissions will be brought to Council for the March meeting. At this time, staff are seeking Council's authorization to proceed with issuing the RFP on for the 4 municipal properties listed.



Live the Lake Life



TOWNSHIP OF SIOUX NARROWS-NESTOR FALLS

We have space! Do you have an idea?

Seasonal Pop-Up Shop Request for Proposals

1.0 INTRODUCTION

The Township of Sioux Narrows-Nestor Falls (The Township) is requesting proposals from entrepreneurs and business operators to establish a “pop-up shop”/ mobile business operation in one of the following municipally owned venues: Sioux Narrows Government Dock, Nestor Falls Government Dock, Nestor Falls Information Centre, Bass Lake Park.

Sprawled out along the Eastern shores of Lake of the Woods, Sioux Narrows-Nestor Falls is thriving community, with a hub of activity in the summer months. We are a full-service community marked by a quaint and charming lifestyle while surrounded by an abundance of natural resources. As a small municipality on Anishinaabe Aki/Treaty 3 Territory, we pride ourselves on community spirit, environmental stewardship, and forward thinking.

The Township of Sioux Narrows –Nestor Falls has a permanent year-round population of 727 and supports a regional population of just over 2,100 people on a permanent year-round basis. The local economy is based primarily on cottaging and tourism, with an emphasis on lake based recreational activities. In the summer months we see our population grow substantially. The median age is 60.0 years, and many of the residents are seasonal, choosing to reside at their lakefront residences from May through to mid-October. Tourism is the mainstay of the local economy.

2.0 BACKGROUND

The Township has a trailer (known as the moving gallery) that is able to be stationed in the municipality as a temporary business location. The identified locations are located in the heart of Sioux Narrows-Nestor Falls business areas, with high foot traffic and easy access to Lake of the Woods (government dock locations) and Bass Lake (Bass Lake

Park). If you have a portable business such as a food trailer, we welcome proposals for independently owned stands as well.

3.0 SCOPE OF WORK and DELIVERABLES

The purpose of the RFP is to invite entrepreneurs and business operators to develop and submit a proposal to operate a pop-up shop in this space during the summer season in 2025. We expect operations of this pop-up business to commence in June and to end by mid-September. Operating hours for this space must be within Day-light hours. All businesses ideas are welcome.

4.0 BUSINESS PROPOSAL

We want to hear about your business! Each proposal must include and clearly identify:

- Business contact information;
- A detailed description of the proposed business;
- operating plan (including any special operating requirements);
- electrical requirements;
- a list of items for sale, or services offered;
- proposed rental fee and payment frequency for the space
- website, and social media information;
- names, qualifications and experience of all key staff and staffing plan for the operating period;
- Health unit and other special operation permits (if required)
- Written references for the business and/or main business operator

Each proposal must also include agreement to:

- Provide to the Township a detailed schedule of operating hours
- Provide to the Township a valid insurance certificate, as well as confirming that the Township of Sioux Narrows – Nestor Falls would be named as an additional insured if selected
- Be willing to collect and remove all garbage and waste generated from the business daily.

Please submit **one electronic copy** of the above noted proposal.

5.0 Selection Criteria

A selection panel will be established by the municipality in order to evaluate the submitted proposals on the basis of criteria listed below:

Proposed vendor operations (hours and days of the week open)	/15
Soundness and creativity of the business and operating plans	/15
Uniqueness of the service or product offering for the community	/30
Selection of goods and services	/15
Experience in operations/ qualifications/ and availability of staff	/15
Complete proposal	/5
References	/5

Please note: that the Township reserves the right to accept or reject any and all proposals, all without giving reasons, and not accept any submission. The Township reserves the right to determine, in its sole and unfettered discretion, whether any submission meets the Mandatory Requirements of the Request for Proposal package. Furthermore; The Township is not bound to accept any proposal. At any time prior to selection of a successful proponent, the Township may, in its sole and unfettered discretion, or for its own convenience, terminate the selection process, cancel this RFP process and proceed with this procurement on different terms.

6.0 TIMELINES

Proposal Deadline: All Proposals must be submitted no later than **12:00p.m. Friday February 28th, 2025.**

The successful proponents will be notified by Friday March 7th, 2025 to allow adequate time for business planning.

7.0 CONTRACT

The successful shall enter into a contract with the Township of Sioux Narrows-Nestor Falls. The basis for the contract shall be the submitted written proposal.

8.0 PROPOSAL SUBMISSION

Proposals must be submitted to, along with any questions regarding this proposal call, or requests to arrange for a viewing of the moving gallery prior to the proposal submission deadline:

Heather Gropp, MBA
Community Development Officer

Township of Sioux Narrows-Nestor Falls
P.O. Box 417
Sioux Narrows, Ontario
POX 1N0
Tel: 807.226.5241
Cell: 807-464-2720
Email: hgropp@snnf.ca



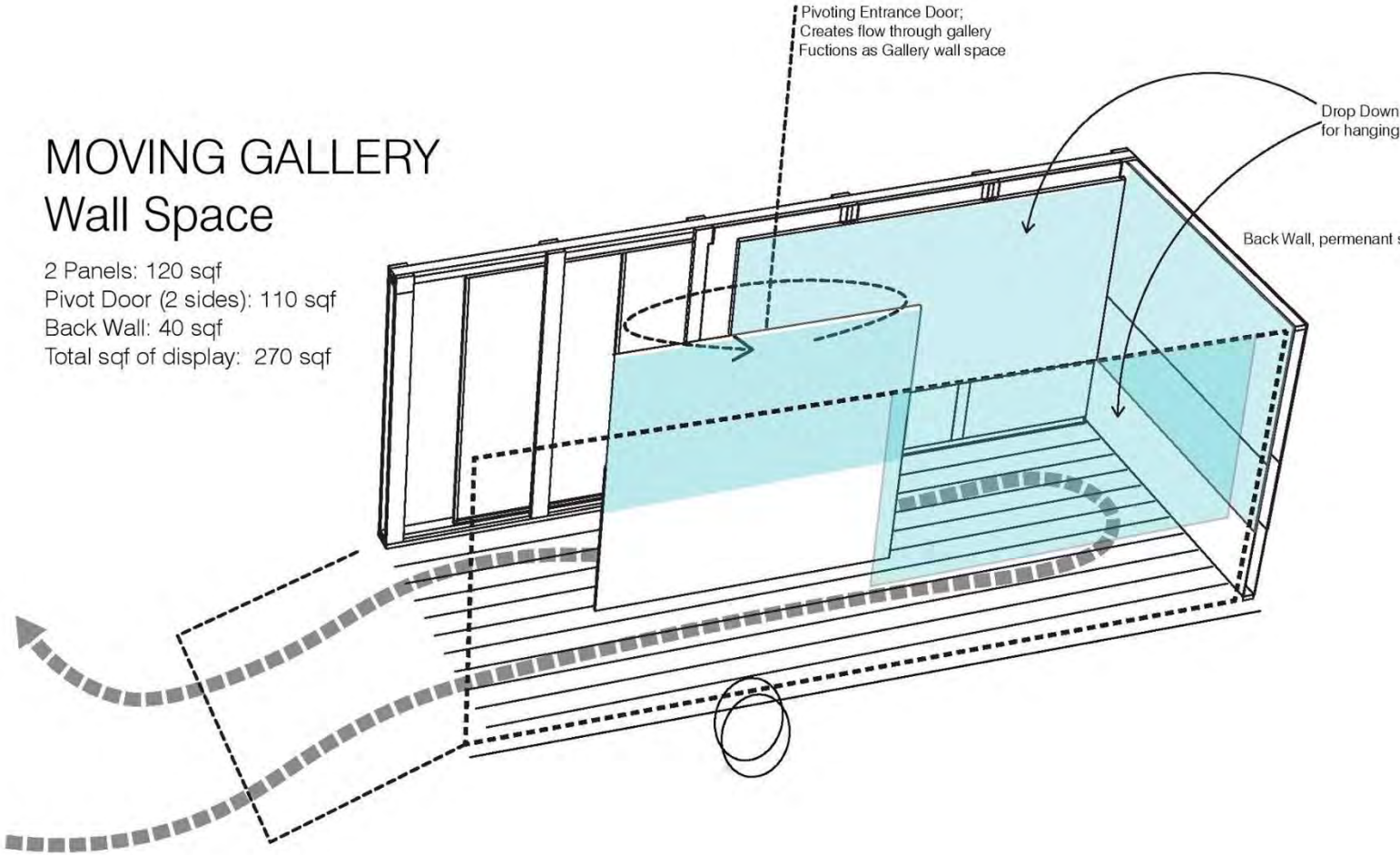
MOVING GALLERY Wall Space

2 Panels: 120 sqf
Pivot Door (2 sides): 110 sqf
Back Wall: 40 sqf
Total sqf of display: 270 sqf

Pivoting Entrance Door;
Creates flow through gallery
Fuctions as Gallery wall space

Drop Down
for hanging

Back Wall, permanent s



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Report to Council

Council Meeting Date:	Tuesday, February 4, 2025
Prepared By:	Denise Lysak, Cultural Officer

Report:

DESTINATION ONTARIO: NORTHERN ONTARIO MARKETING COMMITTEE

I am happy to speak to Mayor & Council today about a new role that I have accepted. I am one (1) of 11 committee members sitting on the Northern Ontario Marketing Committee for Destination Ontario. In this role, I help shape policy, strategies and core tactics as it relates to tourism and the mandate & mission of Destination Ontario. More than 60 applications were reviewed and I am very honoured to represent the Lake of the Woods region, and by association, Lake of the Woods Brewing Company and the Township of Sioux Narrows-Nestor Falls.

I will serve on this committee for three years, with the option to serve a 2nd term. The committee meets three times a year; generally in January, May and September. I look forward to the opportunity to share the stories of rural northwestern Ontario: our small towns, operators, outfitters, mom + pop shops as well as the many SMEs that together bring diversity and inclusion to this region. If there are points of interests, issues (be it new or long standing), or opportunities that you would like me to bring to the table of the 'Northern Ontario Marketing Committee', please let me know. When I can, I want to be a voice for others – so that tourism continues to grow in a sustainable and safe way, here in rural northwestern Ontario. With that I would like to open up this conversation to any questions or thoughts you may have.

Respectfully submitted,

Denise Lysak



Live the Lake Life



Tourism

Discovering unexplored corners

Introduction: Northern Ontario Marketing Committee

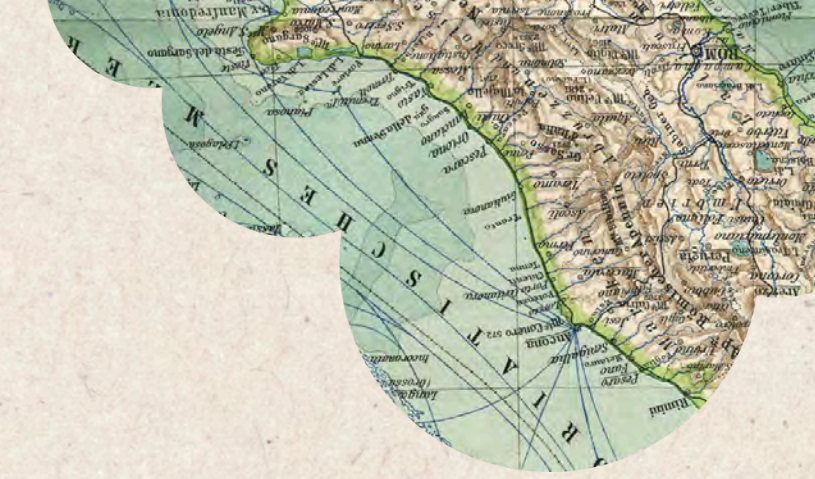
The Northern Ontario Marketing Committee is 11 members strong. The members serve on this committee for three (3) years with an option to renew for a 2nd consecutive term. The committee includes representatives from regional tourism organizations (RTO) from across Ontario's North, outfitters, operators, sole proprietors, and industry leaders.

This is my first year on the Northern Ontario Marketing Committee. I represent rural, Northwestern Ontario which on the map is RTO13C and by extension Lake of the Woods Brewing Company and the Township of Sioux Narrows-Nestor Falls. That is why I am here today.



Destination Ontario

The Northern Ontario Marketing Committee supports Destination Ontario, and informs strategies to strengthen the industry sector. Destination Ontario is the lead tourism marketing organization for Ontario, Canada. Destination Ontario (DO) markets our province to travel consumers within Ontario, Canada and around the world. Destination Ontario inspire travellers to make Ontario a must-see destination on their travel list and to return to the beauty of Ontario again and again. The Northern Ontario Marketing Committee is Chaired by Paul Pepe. The ED of Destination Ontario is Todd C. Eastman. The annual budget is approximately \$4.4 million.





bridge & falls

A Time To Listen

I am interested in bringing the ideas, concerns, and thoughts of operators, outfitters, townships and businesses to the table. I am here to listen. To gather information and to be a voice on the Northern Ontario Marketing Committee: to ensure that the interests of tourist-centric businesses and organizations are heard. Some things that you may wish to consider are: shifts in traveler's behaviour, trends in the marketplace, and things to 'watch out' for. So many of you have lived and worked in Northwestern Ontario, for your whole life. I invite you to share your stories with me and together, we will create new opportunities for safe and sustainable tourism in our region.

Benefits of exploring uncharted places

There is much to celebrate in Ontario's North:

Geography: Unparalleled Beauty, So Much Space, Bigger Adventures

Culture: Forts, fairs, festivals and farmers' markets

Wildlife: In the woodlands and on the lakes you will find moose, black bear, and so much, more

The Great Outdoors: In all four seasons there is something to do

Fun Facts: Lake of the Woods is home to...

Indigenous Tourism: Pictographs and Ojibway Ponies...

01. Strategic Partnerships

02. Key Themes

03. Core Tactics



56%

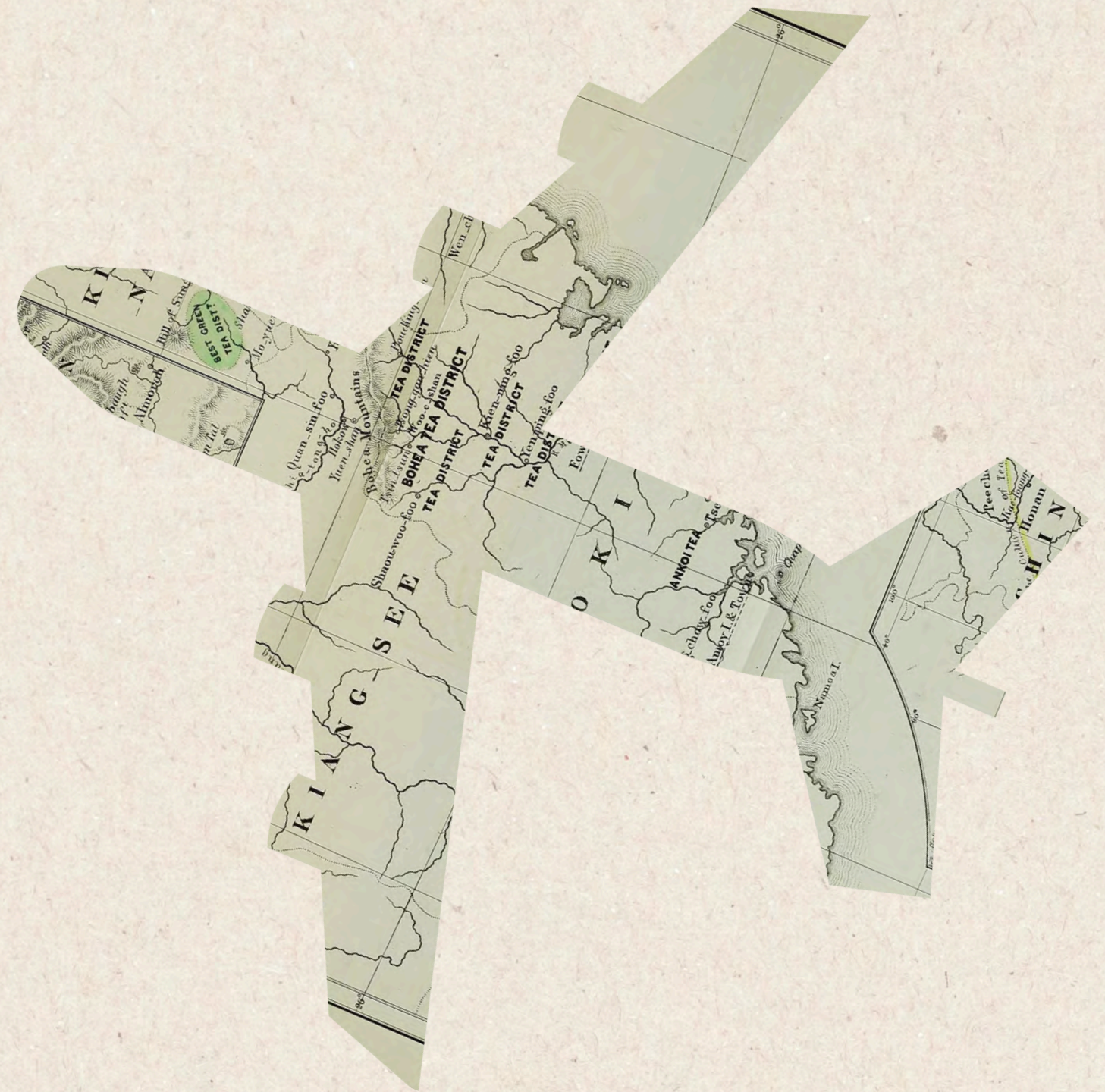
jobs alone

Impact of tourism in remote areas

Tourism is a growing industry, which supports 1.8 million jobs. In fact, 56 percent of tourism jobs are in rural areas. In some communities, particularly where there is high seasonal demand, there is a shortage of labour, which limits growth. The labour market in rural Canada is changing. What else do you want the decision makers at Destination Ontario to know?

Sustainability: traveling responsibly.

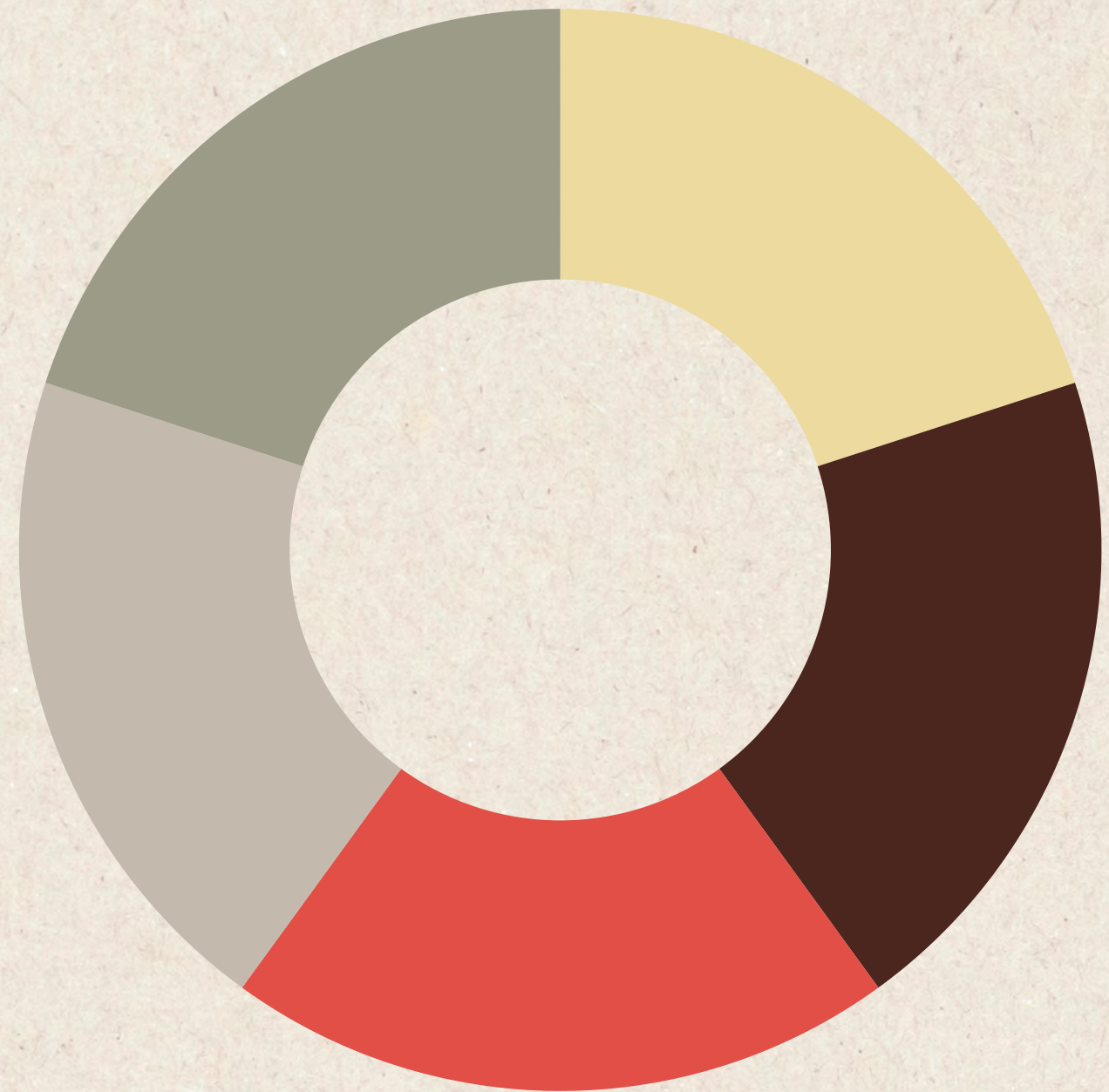
We live in a world with finite resources. How do we support tourism in a safe and sustainable way? What is your business or community already doing to make a difference? Please share some examples of how you are stepping up: To help offset carbon emissions, to curb waste in the landfills, to encourage that our little corner of planet Earth, is here for this generation and the many to come?



Economic impact and opportunities in all four seasons

How do we move the needle? How do we encourage investment in infrastructure and amenities that bring people here to rural, Northwestern Ontario: 365 days of the year? Who are our partners? How do we leverage more support? What more can we do to support tourism in our region?

To help me better understand your business, please send me an email to: dlysak@snnf.ca



Thank You!

The cold invites us to appreciate the simple things; the stillness of the trees, the warmth of a fire, the beauty of the snow, the people we have around us, and all our connections – the sense of community that binds us together. It's in this spirit that I approach this work—nurturing communities, empowering people, preserving culture, and taking care of the land, one step at a time.

